

Strand Ventures, Inc
Operating Budget

REVENUES	June 07 thru May 08 Actual	June 08 thru May 09 Actual	June 09 thru May 10 Actual	June 10 thru May 11 Projected	June 10 thru May 11 Actual	June 11 thru May 12 Projected	Notes
Ticket Sales Income	\$507,645	\$312,567	\$333,201	\$282,357	\$280,687	\$300,000	
Contracted Services	\$250,343	\$156,467	\$178,410	\$170,000	\$187,134	\$195,000	
Foundation Grants	\$48,000	\$37,725	\$24,000	\$14,000	\$0	\$45,000	
Government Grants	\$288,837	\$216,695	\$273,210	\$126,000	\$110,810	\$125,000	
Corporate Donations	\$40,362	\$31,351	\$6,411	\$22,500	\$2,725	\$40,940	
Private Donations	\$67,689	\$26,923	\$33,575	\$35,000	\$7,855	\$35,000	
In Kind Donations	\$0	\$0	\$74,218	\$0	\$0	\$0	
School of the Arts	\$0	\$0	\$32,633	\$50,620	\$22,662	\$40,000	
Other Earned Income	\$44,243	\$43,044	\$48,108	\$40,600	\$44,986	\$45,595	
TOTAL REVENUE	\$1,247,119	\$824,771	\$1,003,766	\$741,077	\$656,858	\$826,535	
EXPENSES							
Payroll Expenses	\$585,593	\$382,456	\$418,156	\$385,507	\$302,914	\$386,895	
Repairs and Maintenance	\$4,102	\$8,760	\$45,801	\$8,000	\$5,906	\$9,500	
Utilities	\$63,004	\$88,365	\$64,648	\$70,000	\$55,792	\$50,400	
Production Expense	\$419,603	\$184,572	\$281,681	\$120,560	\$178,547	\$172,500	
Development Expense	\$41,753	\$18,842	\$8,812	\$9,200	\$4,448	\$7,200	
Office Expenses	\$71,085	\$25,095	\$12,297	\$18,300	\$11,558	\$15,800	
Concession Stand Expense	\$29,357	\$14,440	\$15,418	\$19,800	\$16,223	\$19,800	
Business Expense	\$68,779	\$98,211	\$86,628	\$60,650	\$105,143	\$103,500	
Professional Fees	\$11,279	\$22,876	\$27,211	\$13,500	\$22,625	\$25,000	
School of the Arts	\$0	\$0	\$8,196	\$33,060	\$338	\$5,000	
Education/Professional Development	\$16,958	\$3,228	\$0	\$500	\$0	\$500	
Travel and Entertainment	\$2,296	\$1,754	\$0	\$2,000	\$380	\$500	
Other						\$29,940	
TOTAL EXPENSES	\$1,313,809	\$848,598	\$968,847	\$741,077	\$703,873	\$826,535	
Net Income	-\$66,689	-\$23,827	\$34,919	\$0	-\$47,015	\$0	

Revenue	June 10 thru May 11 Projected	June 10 thru May 11 Actual	June 11 thru May 12 Projected	Notes
Ticket Sales Income	\$282,357.00	\$280,686.54	\$300,000.00	
American Express				
Check/Cash				
Discover				
MC/Visa				
Renter Ticket Proceeds	-\$40,000.00	-\$32,937.21	-\$80,000.00	This looks wrong... where is annie
Ticket Sales	\$298,607.00	\$313,623.75	\$380,000.00	
Workshop (Education)				
Ticket Sales STE	\$23,750.00			
Contracted Services	\$170,000.00	\$187,134.34	\$195,000.00	
Rental Income	\$170,000.00	\$186,809.34	\$195,000.00	
Gallery Rental Income		\$325.00		
Production Material				What is this
Usage of Theater				What is this
Foundation Grants	\$14,000.00	\$0.00	\$45,000.00	
Foundation Grants	\$14,000.00		\$45,000.00	
Government Grants	\$126,000.00	\$110,810.00	\$125,000.00	
Misc Government Grants				
State	\$126,000.00	\$83,310.00	\$75,000.00	
LDC		\$1,000.00		
Misc Grants		\$26,500.00	\$50,000.00	What is this
Lindays Program				
Jans				
Corporate Donations	\$22,500.00	\$2,725.00	\$40,940.00	
Corporate Donations	\$20,000.00	\$2,725.00	\$40,940.00	
Sponsorships	\$2,500.00			

Revenue	June 10 thru May 11 Projected	June 10 thru May 11 Actual	June 11 thru May 12 Projected	Notes
Private Donations	\$35,000.00	\$7,855.00	\$35,000.00	
50/50				
Gala	\$35,000.00	\$6,450.00	\$35,000.00	
Membership		\$245.00		
Private		\$300.00		
Program		\$60.00		
Advertising				
Misc Donations		\$800.00		
In Kind Donations	\$0.00	\$0.00	\$0.00	
LDC - Executive Director Position				
Education	\$50,620.00	\$22,661.60	\$40,000.00	
Education Revenue	\$50,620.00	\$22,661.60	\$40,000.00	
Other Earned Income	\$40,600.00	\$44,985.70	\$45,595.00	
Concession Stand	\$26,000.00	\$22,681.00	\$26,095.00	
Bar	\$13,000.00	\$16,123.00	\$19,000.00	
Gift Shop Sales	\$500.00	\$477.00		
Entry Fees				
Sales Tax	-\$3,000.00	-\$2,947.64	-\$3,000.00	
Merchandise	\$400.00	\$1,094.00	\$500.00	
Flower Sales	\$2,500.00	\$1,023.00	\$2,000.00	
Intrest Income	\$200.00	\$173.34		
Refunds		\$5,000.00		
Tax Refund				

Revenue

	June 10 thru May 11 Projected	June 10 thru May 11 Actual	June 11 thru May 12 Projected	Notes
50/50 Advertising	\$1,000.00	\$1,362.00	\$1,000.00	

Do Not Distribute

Expenses	June 10 thru May 11 Projected	June 10 thru 4/14 Actual	June 11 thru May 12 Projected	Notes
Payroll Expenses	\$385,507.00	\$302,913.62	\$386,895.00	
Wages		\$31,509.45 x		
Direct Deposit		\$142,378.80 x		
Salary	\$251,557.00		\$254,395.00	
Hourly - Tech/FOH	\$23,000.00		\$25,000.00	
Hourly - Box Office	\$3,000.00		\$3,000.00	
Hourly - Administration				
Hourly - Housekeeping/Maintenance				
Hourly - Misc				
1099 - Produced	\$3,480.00			
1099 - Produced - Orchestra	\$1,270.00			
1099 - Tech/FOH				
1099 - Box Office				
1099 - Administration				
1099 - Housekeeping/Maintenance				
1099 - Misc				
Payroll Tax Expense ????	\$29,700.00		\$35,000.00	What is this
Tax Liability ????	\$41,400.00	\$73,143.62 x		What is this
Employee Deductions	\$100.00	\$18.40 x		
Health Care	\$26,000.00	\$21,466.57 x	\$35,000.00	
Workmans Comp	\$6,000.00	\$4,396.78 x	\$4,500.00	
Employee Investment Contribution				
LDC Salary Reimbursement		\$30,000.00 x	\$30,000.00	
Insurance Paid by LDC				LDC - Executive Director - Zeroe
Payroll Taxes paid by LDC				LDC - Executive Director - Zeroe
Wages Paid by LDC				LDC - Executive Director - Zeroe
Repairs and Maintenance	\$8,000.00	\$5,905.51	\$9,500.00	
Housekeeping	\$3,000.00	\$4,098.25 x	\$4,500.00	
Furniture & Fixtures	\$3,000.00	\$1,582.08 x	\$3,000.00	
Building Repairs	\$2,000.00	\$175.18 x	\$2,000.00	
Fire Expend		\$50.00 x		
Rent				What is this
Utilities	\$70,000.00	\$55,791.63	\$50,400.00	
Gas & Electric	\$70,000.00	\$55,496.87 x	\$50,000.00	
Water		\$294.76 x	\$400.00	

Expenses	June 10 thru May 11 Projected	June 10 thru 4/14 Actual	June 11 thru May 12 Projected	Notes
Production Expense	\$120,560.00	\$178,546.81	\$172,500.00	
Choreography				
Café		\$6,561.10 x		
Accessibility				
Show Program				
Backline		\$200.00 x		
Artist Fees		\$112,586.60 x		Need Breaks down
Box Office Supplies		\$7,467.93 x		Why is this here
Costumes		\$1,095.00 x		
Equipment Rental		\$4,780.00 x		
Dinner Theater		\$126.26 x		Need break down
Gallery Costs				
Gratuity				
Hopitality				
Lighting		\$7,380.36 x		
Trasportation		\$554.74 x		
Lodging		\$1,685.11 x		
Marketing		\$3,504.25 x		
Milage				
Misc Production Costs		\$6,956.37 x		
Orchestra		\$4,403.20 x		
Properties				
Royalties				
Scenery Rental				
Scenery				
Security				
Sound		\$15,180.00 x		
Storage		\$2,191.39 x		
Technical		\$685.00 x		Neer break down
Special Events		\$2,589.50 x		need break down
Recordings		\$600.00 x		need break down

Expenses	June 10 thru May 11 Projected	June 10 thru 4/14 Actual	June 11 thru May 12 Projected	Notes
PRODUCED -				
Artist Costs				
Agent				
Rights	\$4,085.00			
Program				
Marketing	\$3,470.00			
Scenic	\$50.00			
Props				
Costume				
Sound/Backline	\$805.00			
Lighting	\$500.00			
Security				
Lodging				
Hospitality	\$150.00			
Trasportation				
Misc				
PURCHASED				
Artist Costs	\$50,000.00		\$100,000.00	
Agent				
Rights				
Program				
Marketing	\$10,000.00		\$10,000.00	
Scenic				
Props				
Costume				
Sound/Backline	\$10,000.00		\$25,000.00	
Lighting	\$2,000.00		\$1,000.00	
Security	\$500.00		\$500.00	
Lodging	\$4,000.00		\$4,000.00	
Hospitality	\$2,000.00		\$2,000.00	
Trasportation	\$1,000.00		\$1,000.00	
Misc				

Expenses	June 10 thru May 11 Projected	June 10 thru 4/14 Actual	June 11 thru May 12 Projected	Notes
RENTAL				
Artist Costs				
Agent				
Rights				
Program				
Marketing	\$2,000.00		\$2,000.00	
Scenic				
Props				
Costume				
Sound/Backline	\$8,000.00		\$8,000.00	
Lighting	\$2,000.00		\$6,000.00	
Security				
Lodging				
Hospitality				
Trasportation				
Misc				
GENERAL				
Accessability	\$1,000.00		\$1,000.00	
Storage	\$7,000.00			
Dinner Theater / Café	\$0.00			
Stock Supplies	\$5,000.00		\$5,000.00	
Equipment Repiars	\$2,000.00		\$2,000.00	
Equipment Purchase	\$5,000.00		\$5,000.00	
Development Expense	\$9,200.00	\$4,448.39	\$7,200.00	
Program Printing	\$1,000.00		\$2,000.00	
Galla	\$8,000.00	\$4,448.39 x	\$5,000.00	
Consulting				
Supplies				
Special Events				
Misc Fundraisers				
Volunteer Recognition	\$200.00		\$200.00	

Expenses	June 10 thru May 11 Projected	June 10 thru 4/14 Actual	June 11 thru May 12 Projected	Notes
Office Expenses	\$18,300.00	\$11,558.47	\$15,800.00	
Internet Service		\$2,933.43 x		cablevision
Office Supples	\$2,000.00	\$2,234.40 x	\$5,300.00	
Office Repairs & Maintenance				
Postage & Delivery	\$2,000.00	\$828.67 x	\$1,500.00	
Printing and Reproduction	\$2,000.00			
Rental Expencc				
Rental & Leasing Costs	\$3,500.00	\$3,142.39 x	\$3,200.00	
Telephone		\$2,043.58 x		verizion & telerite
Equipment		\$376.00 x		
Uncategorized				
Unclassified				
Telephone/Internet/Cable	\$4,000.00		\$5,000.00	
IT (Computer & Software)	\$4,000.00			
Hosting	\$800.00		\$800.00	
Concession Stand Expense	\$19,800.00	\$16,223.15	\$19,800.00	
Concession Costs	\$14,000.00	\$9,416.44 x	\$14,000.00	
Bar Costs	\$5,000.00	\$6,455.97 x	\$5,000.00	
Gift Shop Costs	\$800.00	\$350.74 x	\$800.00	
Business Expense	\$60,650.00	\$105,142.84	\$103,500.00	
Bank Service Fees	\$1,400.00	\$915.97 x	\$1,400.00	
Amex Fees	\$1,400.00			
Discover Fees				
MC/Visa Fees	\$5,000.00			
Credit Card Fees	\$18,000.00	\$49,132.75 x	\$45,000.00	
Depretiation				
Employe Hosptiality	\$1,000.00	\$684.45 x	\$1,000.00	
Insurance	\$20,000.00	\$11,911.60 x	\$12,000.00	
Licensess and Permits	\$6,000.00	\$4,149.19 x	\$6,000.00	
Marketing	\$5,000.00	\$35,997.06 x	\$35,000.00	
Membership Dues	\$1,000.00	\$1,107.25 x	\$1,500.00	
Publication Subscriptions				
Professional Development	\$1,500.00	\$229.00 x	\$500.00	
Unclassified Expenses		\$279.28 x		
Intrest Expencc	\$50.00		\$100.00	
Taxes	\$300.00	\$736.29 x	\$1,000.00	

Expenses	June 10 thru May 11 Projected	June 10 thru 4/14 Actual	June 11 thru May 12 Projected	Notes
Professional Fees	\$13,500.00	\$22,624.95	\$25,000.00	
Accounting & Bookkeeping	\$10,000.00	\$27,965.00 x	\$21,500.00	
Booking Agent				
Payroll Service Fees	\$3,500.00	\$2,479.95 x	\$3,500.00	
Misc Professional Fees		\$180.00 x		
Professional Fees Other		-\$8,000.00 x		Need breakdown, what is this
School of the Arts	\$33,060.00	\$337.72	\$5,000.00	
School of the Arts Cost	\$33,060.00	\$337.72 x	\$5,000.00	
Advertising				
Education/Professional Development	\$500.00	\$0.00	\$500.00	
Residency	\$500.00		\$500.00	
Workshop Costs				
Travel and Entertainment	\$2,000.00	\$379.96	\$500.00	
Meals	\$500.00	\$379.96 x	\$500.00	
Travel	\$1,500.00			